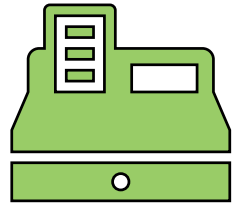


FINANCIAL HIGHLIGHTS

Fourth Quarter Ended March 31, 2024



Product Sales

\$22.8M

11.1% *Prior Year Variance*



366.7K

Transactions

\$62.09

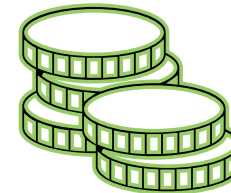
Average Ticket Size



Gross Profit

\$11.3M

10.6% *Prior Year Variance*



Net Income

\$4.9M

7.7% *Prior Year Variance*

Gross profit does not account for expenses beyond the cost of goods sold; while net income accounts for all expenses incurred, such as salaries, depreciation, and rent.

SALES BY PRODUCT

Fourth Quarter Ended March 31, 2024

